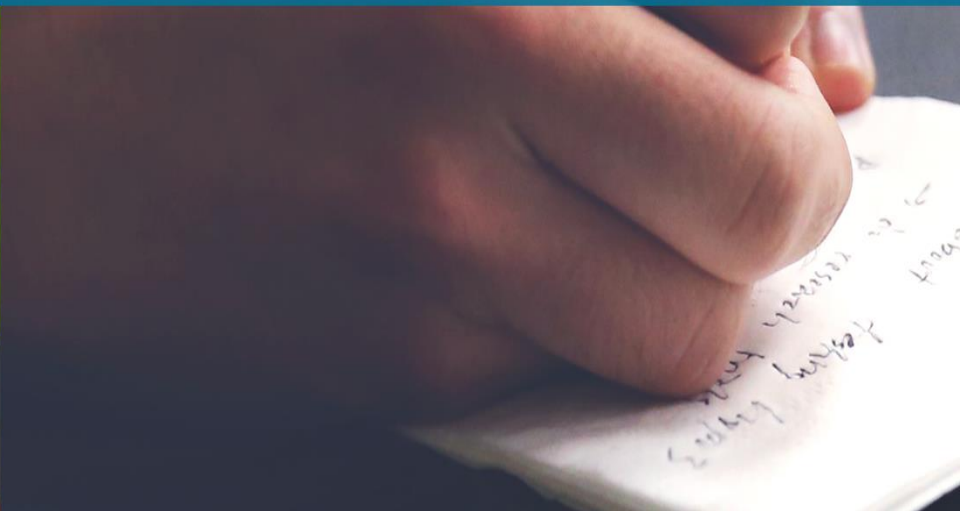




Lunch & Learn



Nurse Practitioner Home Based Primary Care

June 26, 2019

Tracey DeCastro, FNP-C, CFCS

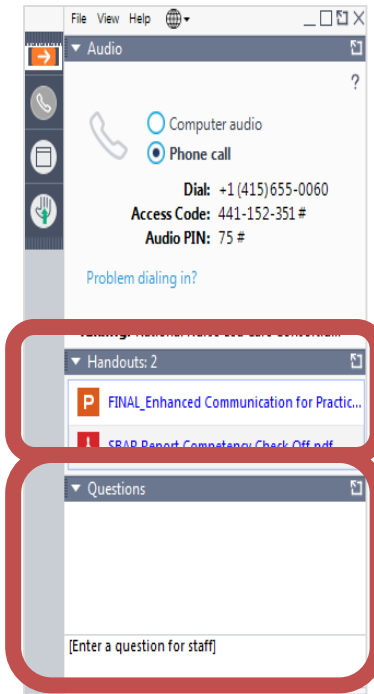
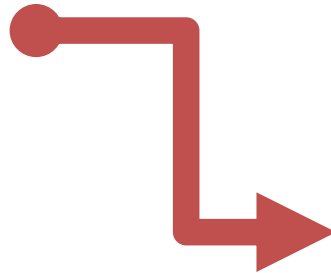
Presented in
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- AANP will review attendance list after webinar is complete
- Participants who attend entire live presentation qualify for CE credit – 1.0 CE:
 - **REQUIRED:** attend at least **55 minutes** of presentation
 - **REQUIRED:** access & connect to presentation slide-deck
 - Phone-in-only participants **DO NOT** qualify
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JNP Acknowledgment



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- Article source: [https://www.npjjournal.org/article/S1555-4155\(18\)30271-X/fulltext](https://www.npjjournal.org/article/S1555-4155(18)30271-X/fulltext)

National Investment in Quality Improvement

- Changes to the health care system are here
- Nurse practitioners (NPs) will play a key role during the critical transition from Fee-for-Service to **Value-Based Reimbursement**
- **NNCC** and the **AANP** have partnered together to create the **Nurse Practitioner Support & Alignment Network (NP SAN)**:
 - Prepare NPs for the upcoming changes to the health care system
 - Provide free continuing education & professional development centered around value-based health care practices
 - Offer key training opportunities that ready practices for **Value-Based Reimbursement**

Preparing NPs for Value-Based Reimbursement

What is the Quality Payment Program?

Began in 2017 as a result of the Medicare Access and CHIP Reauthorization Act of 2015 (MACRA) and requires CMS by law to implement an incentive program referred to as the *Quality Payment Program*, that provides for two participation tracks:

Merit-based Incentive Payment System

If you decide to participate in MIPS, you will earn a performance-based payment adjustment through MIPS.

MIPS

O
R

Advanced Alternative Payment Models (APMs)

If you decide to take part in an Advanced APM, you may earn a Medicare incentive payment for participating in an innovative payment model.

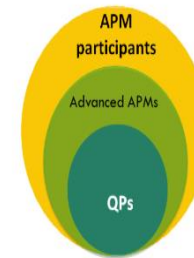
Advanced APMs

MIPS

APMs



MIPs vs. APMs Timeline



- Designed for individuals & small practices
 - Four (4) performance areas
 - Replaces all current incentive programs
 - Exempt if practice DOES NOT meet low volume threshold.
- Higher risk model
 - Risk is shared throughout the APM
 - Number of acceptable payment models is limited
 - Rules to being considered a qualified provider (QP)

Where Can I Go to Learn More?

1. CMS QPP website

www.qpp.cms.gov

2. NPI Lookup for participation status

<https://qpp.cms.gov/participation-lookup>

3. AANP

<https://www.aanp.org/legislation-regulation/federal-legislation/macra-s-quality-payment-program>

NURSE PRACTITIONER HOME-BASED PRIMARY CARE

Improved Outcomes with Improved Access

Tracey DeCastro, FNP-C, CFCS
Health@Home

Disclosures

- I am a current provider for PPC, Inc which is embedded with the health plan, Neighborhood Health Plan of Rhode Island.
- Health@Home is the nurse practitioner run program for high risk members for NHPRI.

Objectives

- Participants will learn the components of a successful home-based primary care program.
- Participants will learn how to identify, track and engage target populations for home-based primary care.
- Participants will be able to identify interventions to reduce hospitalization and emergency room usage using home-based primary care strategies.
- Participants will be able to identify the stratification process of the chronically ill population and how this interacts with resource allocation.
- Participants will gain an understanding of the evaluation and findings from 2015 & 2016 data cohorts of a home-based primary care program.

Home-based Primary Care

- Aging population with multiple chronic illnesses.
- Complex medical, social, and behavioral conditions.
- Routine office-based care has not been effective.

Why Home Visits

- Study showed home visits for the elderly reduced cost of care, ED use and inpatient utilization¹.
- Home-based primary care reduced Medicare spending by 17% for frail elders by providing interdisciplinary care for individuals with multiple chronic conditions².

Why Rhode Island

- Improved overall state outcomes for Medicaid and Medicare-Medicaid populations where full-practice NPs are allowed³.
- The utilization of full practice NPs is associated w/ decreased hospitalization rates and can positively impact quality and cost of care³.

GOALS

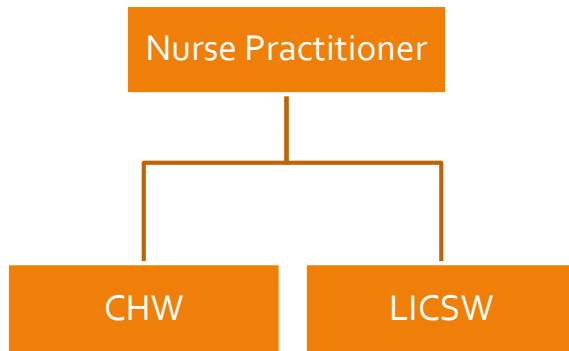
- Services provided are in addition to the PCP's treatment plan.
- Develop patient-centered goals
- Facilitate productive re-engagement with patient's PCP within one year.
- Decrease overall medical costs:
 - Reduce the need for ED visits and hospitalizations through intensive, high-touch/high-value interventions in the patient's home.

Barriers to Care

- Lack of education on chronic medical condition
- Co-Occurring behavioral health diags
- Transportation issues
- Language barriers
- Reactive/fragmented care

Staffing Models Change Over Time

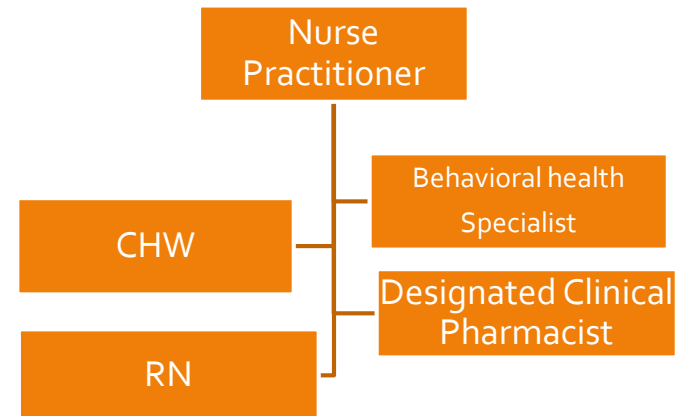
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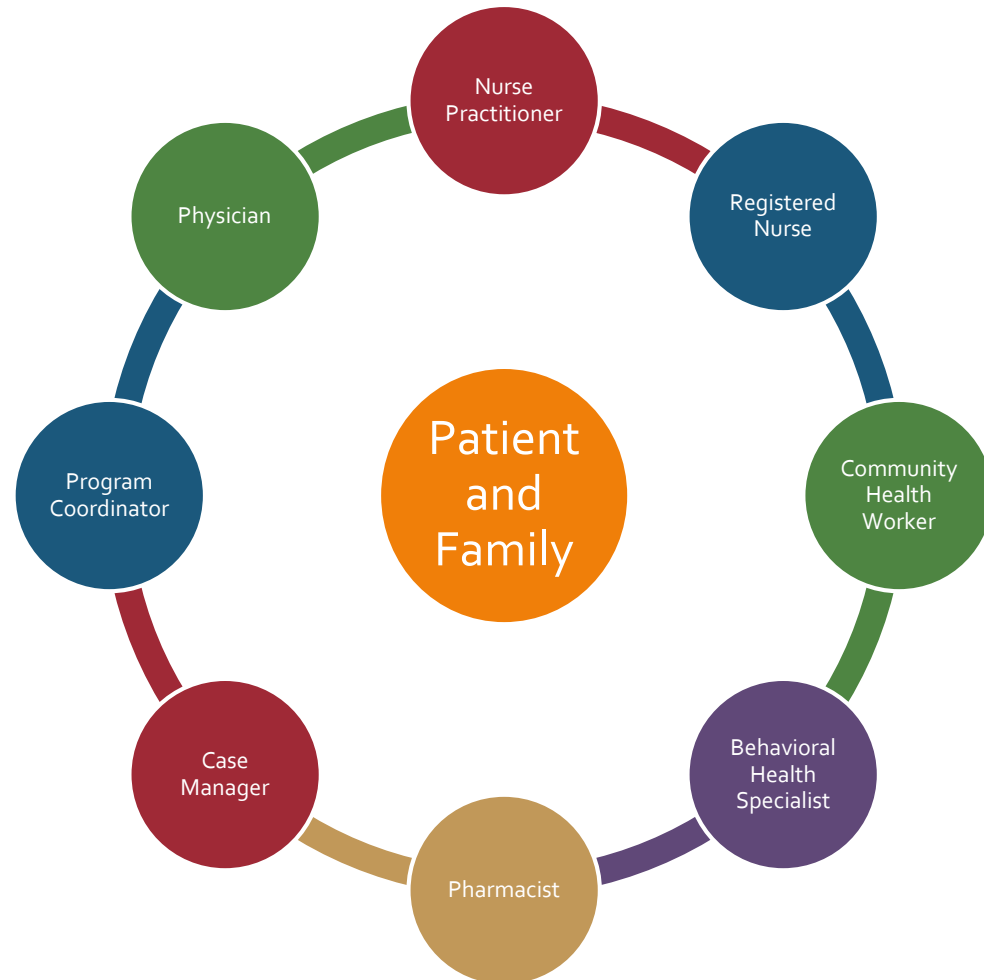
January 2019

Lead
CHW

Lead
NP



Team Members



Positions and Operations

- **Program Coordinator**
 - Practice Hub
- **Nurse Practitioner**
 - Clinical Assessment, diagnosis and treatment
- **Community Health Worker**
 - Outreach phone calls
 - Follow up vitals check and blood work
 - Primary contact, wrap around care management and social needs
- **Registered Nurse**
 - Targeted education, transitions of care, sick visit triage
- **Behavioral Health Specialist**
 - Provide consultative clinical BH support
 - BH assessment and therapeutic intervention

Identification of Target Population

- Utilize Neighborhood data and analytics, combined with medical director experience, to determine appropriateness for program
 - Adults
 - Prevalence of specific chronic conditions, with co-occurring BH
 - DM, COPD, CHF, HTN
 - High cost members
 - Inpatient/ER utilization

Patient Tracking

Health@Home Outreach Tracking **TEST**

New View Reports Admin Info

Welcome [Redacted]

View Members

Export all pages Export to Excel

Member ID	First Name	Last Name	Age	Language	Phone	Total Cost	Date Mailed	Call Count	Agreed To Program	Status / Staff
[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]	[Redacted]
11076	[Redacted]	[Redacted]	60	English	[Redacted]	\$192,247.89	2/27/2017	2	TBD	[Redacted]
24210	[Redacted]	[Redacted]	50	English	[Redacted]	\$95,000.82		0	TBD	[Redacted]
60887	[Redacted]	[Redacted]	64	English	[Redacted]	\$102,215.31		0	TBD	[Redacted]
43921	[Redacted]	[Redacted]	51	English	[Redacted]	\$133,028.06		0	TBD	[Redacted]
11076	[Redacted]	[Redacted]	54	English	[Redacted]	\$106,840.39		0	TBD	[Redacted]
35785	[Redacted]	[Redacted]	65	English	[Redacted]	\$146,489.78		0	TBD	[Redacted]
97928	[Redacted]	[Redacted]	19	Spanish	[Redacted]	\$5,793.46		0	TBD	[Redacted]
35913	[Redacted]	[Redacted]	39	English	[Redacted]	\$33,666.88		0	TBD	[Redacted]
78082	[Redacted]	[Redacted]	33	English	[Redacted]	\$105,839.21		0	TBD	[Redacted]
30317	[Redacted]	[Redacted]	62	English	[Redacted]	\$97,250.98		0	TBD	[Redacted]
11007	[Redacted]	[Redacted]	56	English	[Redacted]	\$86,757.07		0	TBD	[Redacted]
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47453	[Redacted]	[Redacted]	55	English	[Redacted]	\$219,471.87		0	TBD	[Redacted]
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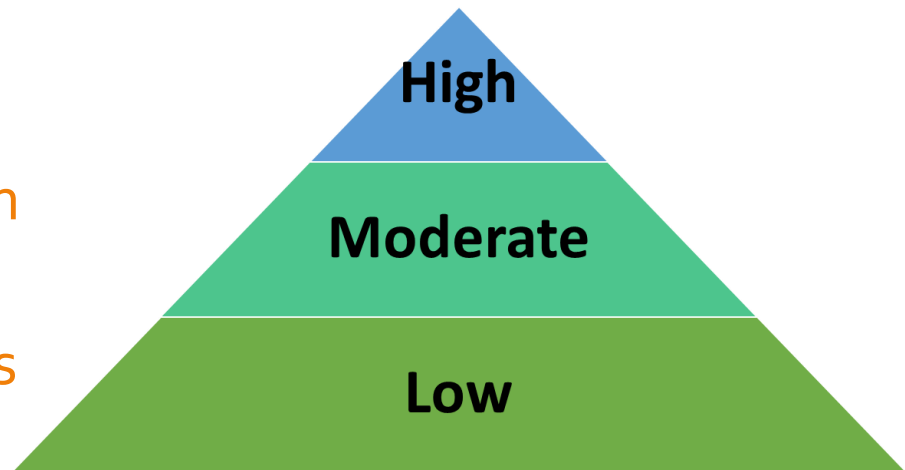
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Page: 1 of 6 [Go](#) Page size: 15 [Change](#)

Item 1 to 15 of 79

Stratification Levels

- Patient risk stratification drives allocation of resources
- Dynamic, adjusted as needed, given changes in condition
- Frequency of follow-up is aligned w/ risk assessment



INTERVENTIONS

- **NP determines acuity/stratification level**
 - A person centered treatment plan is developed
- **Patient follow up**
 - Driven by patient stratification level
 - Dynamic process
 - Engagement typically for up to 1 year
- **Weekly rounding meetings**
 - Interdisciplinary team members
- **Weekly team Huddles**
 - Discuss patient progress/follow/up
 - Discharge planning
 - Confirm stratification level

INTERVENTIONS

- NP or other team member conducts high-touch, home-based visit.
- Frequency of f/u is aligned with risk assessment.
- Develop individualized care plan that encompasses self-directed goals and self-management, condition education and prevention.
- Sick visits within 24-48 hours to facilitate higher needs and avoid preventable ED visits and hospitalizations.
- Incorporate BH interventions into care plan.
- On Call

Transitional Care

- Visit w/in 48 hours of discharge from Hospital or SNF
- Collaboration between NP and RN
- Education and condition management
- Prevent Re-admission

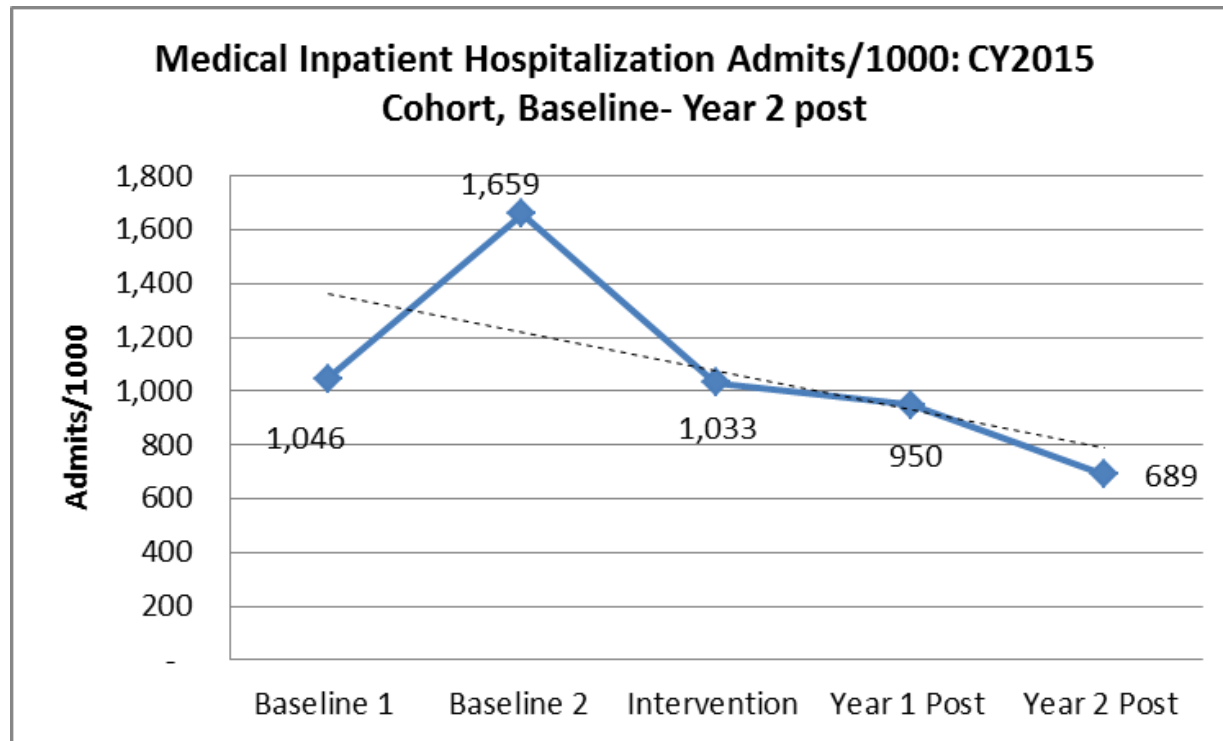
Metrics

- **Population demographics** (age, gender, primary care provider site, Race, line of business)
- **Utilization rates** (ER, hospital inpatient admits and days, Rx)
- **Costs** (total, per member per month)
- **Satisfaction**

Evaluation Samples

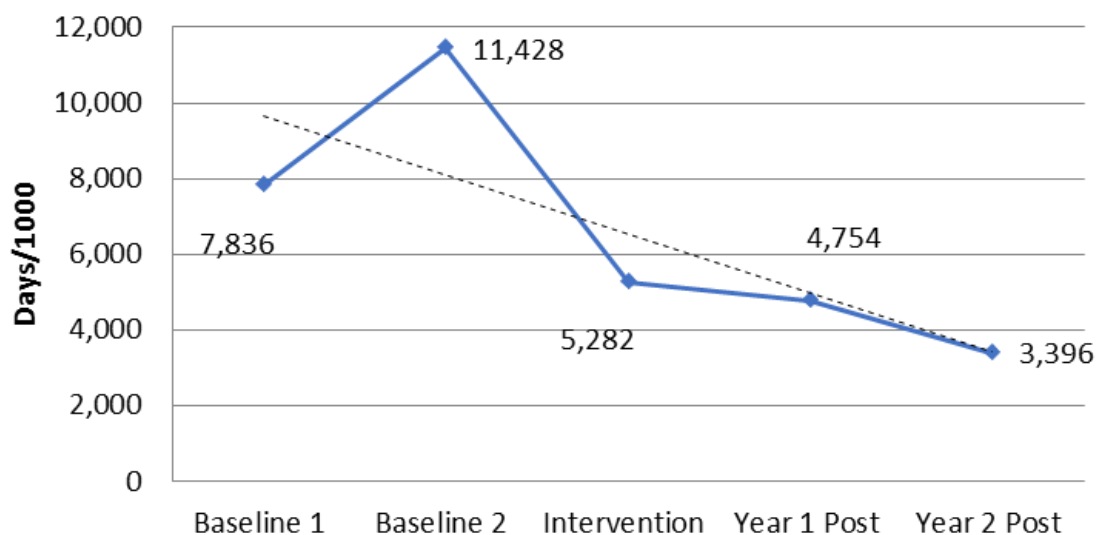
- 2015 Cohort (CY2015)
 - Participants enrolled during 2015
 - N=471
- 2016 Cohort (CY2016)
 - Participants enrolled during 2016
 - N=408
 - Comparison group of 83 who met criteria but were determined unsafe or were failed outreach

Evaluation Findings Cohort 1: Medical Inpatient Hospitalizations

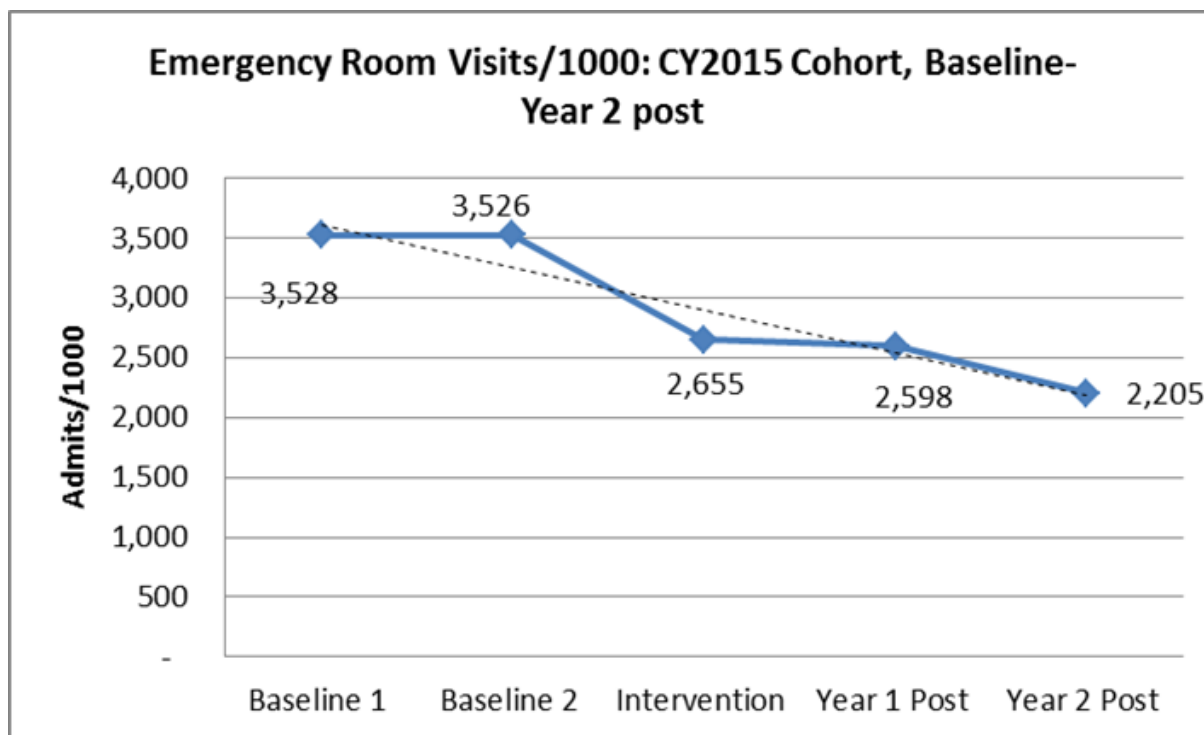


Evaluation Findings Cohort 1: Medical Inpatient Hospitalization

Medical Inpatient Hospital Days/1000: CY2015 Cohort,
Baseline-Year 2 Post

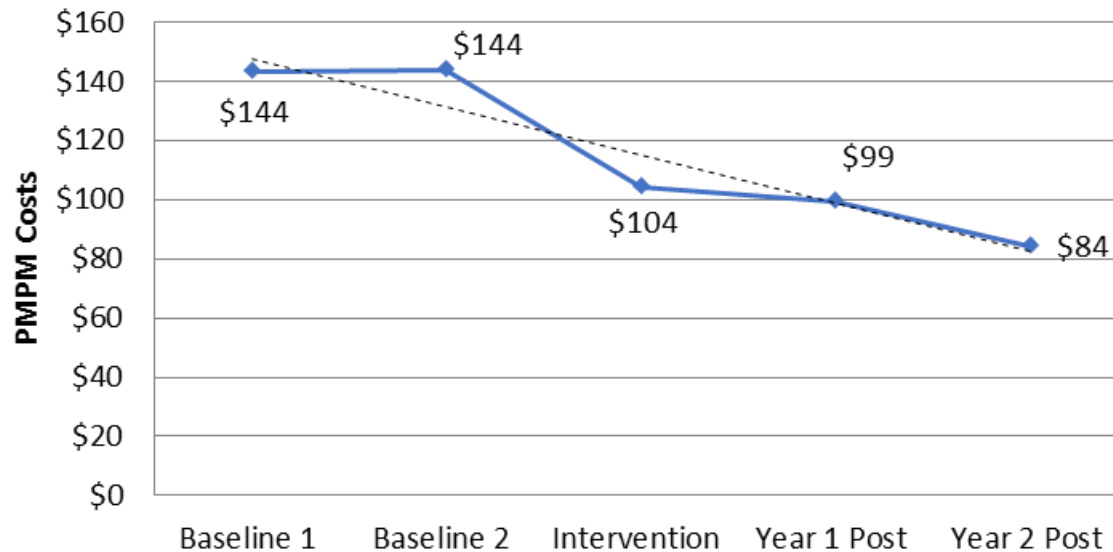


Evaluation Findings Cohort 1: Emergency Room Visits

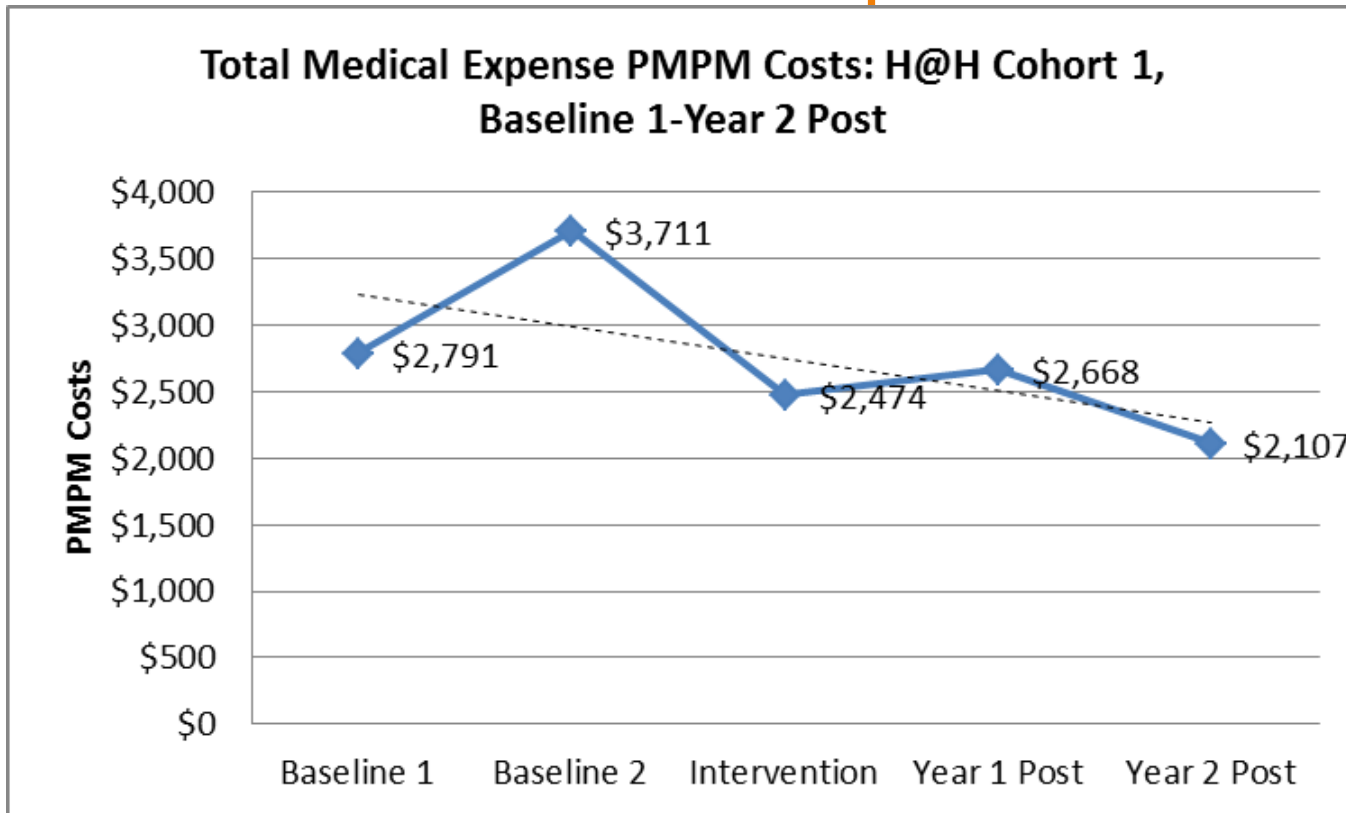


Evaluation Findings Cohort 1: Emergency Room Visits

ER Visit PMPM Costs: CY2015 Cohort, Baseline-Year 2
Post

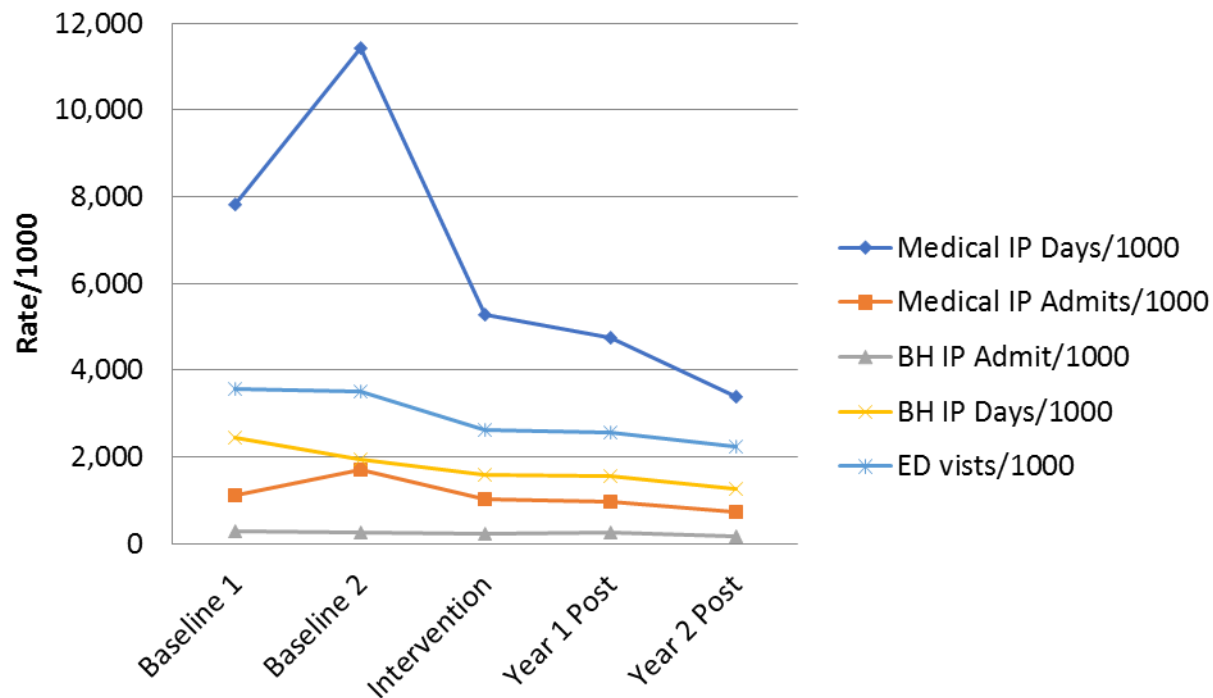


Evaluation Findings Cohort 1: Total Medical Expense



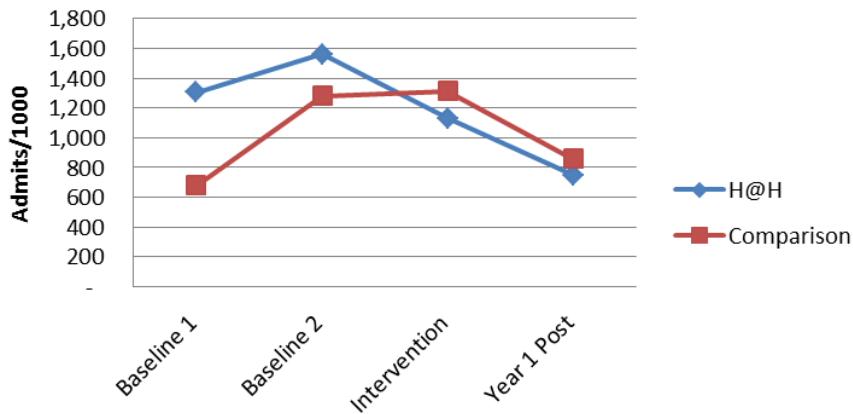
Evaluation Findings Cohort 1: Summary Utilization

H@H Cohort 1 Five-Year Utilization Trend

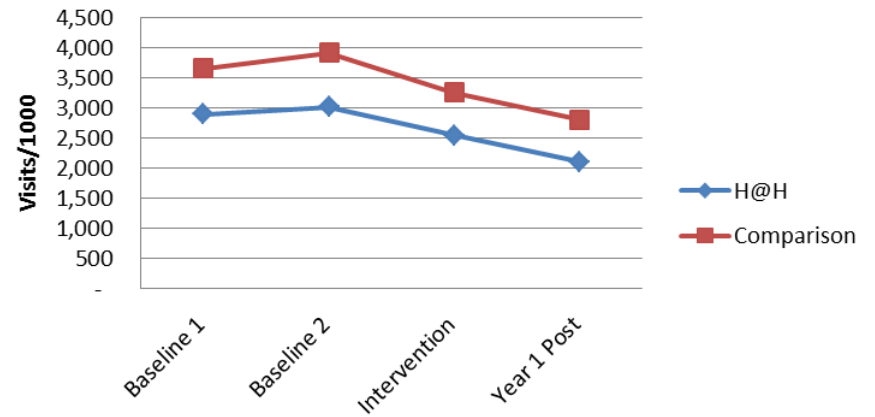


Evaluation Findings 2016 Cohort 2: Summary Utilization

Medical Inpatient Hospital Admits/1000: CY2016 Cohort vs. Comparison Group, Baseline-Year 1 Post

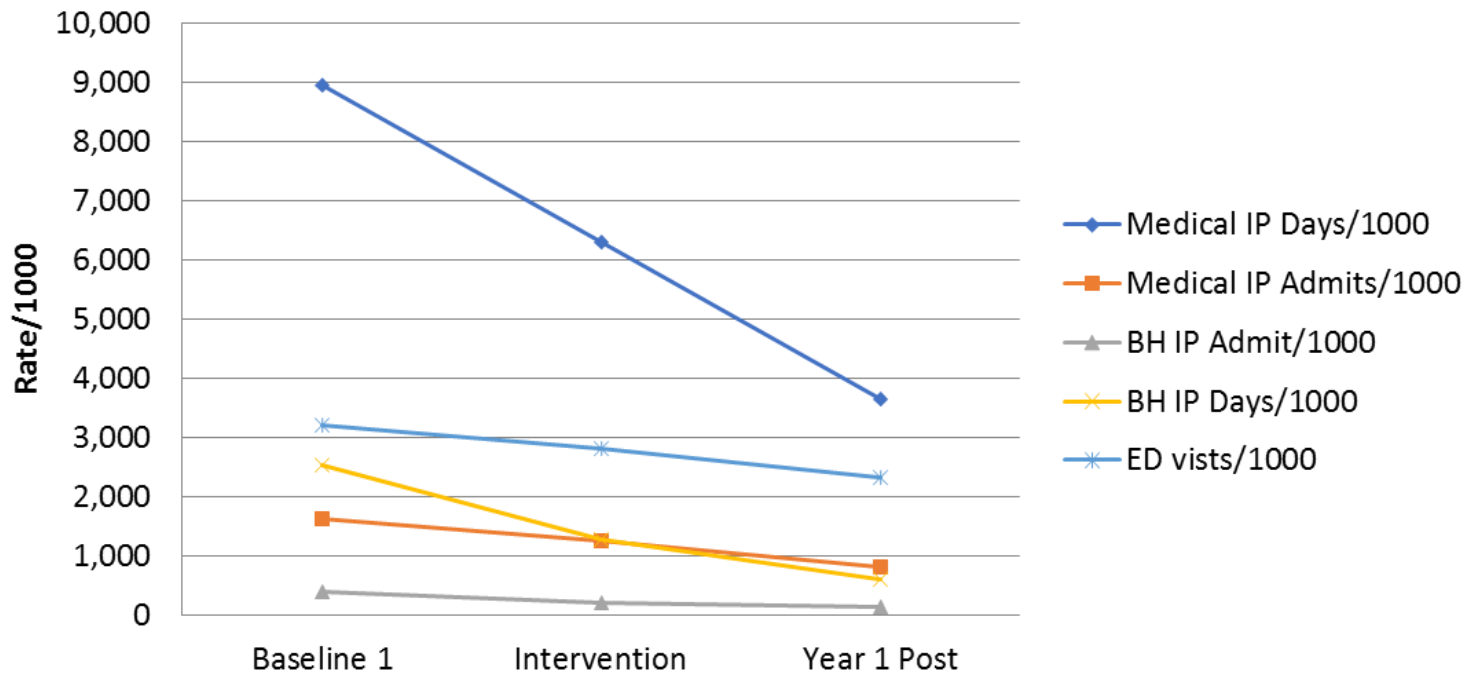


Emergency Room Visits/1000: CY2016 Cohort vs. Comparison Group, Baseline-Year 1 Post



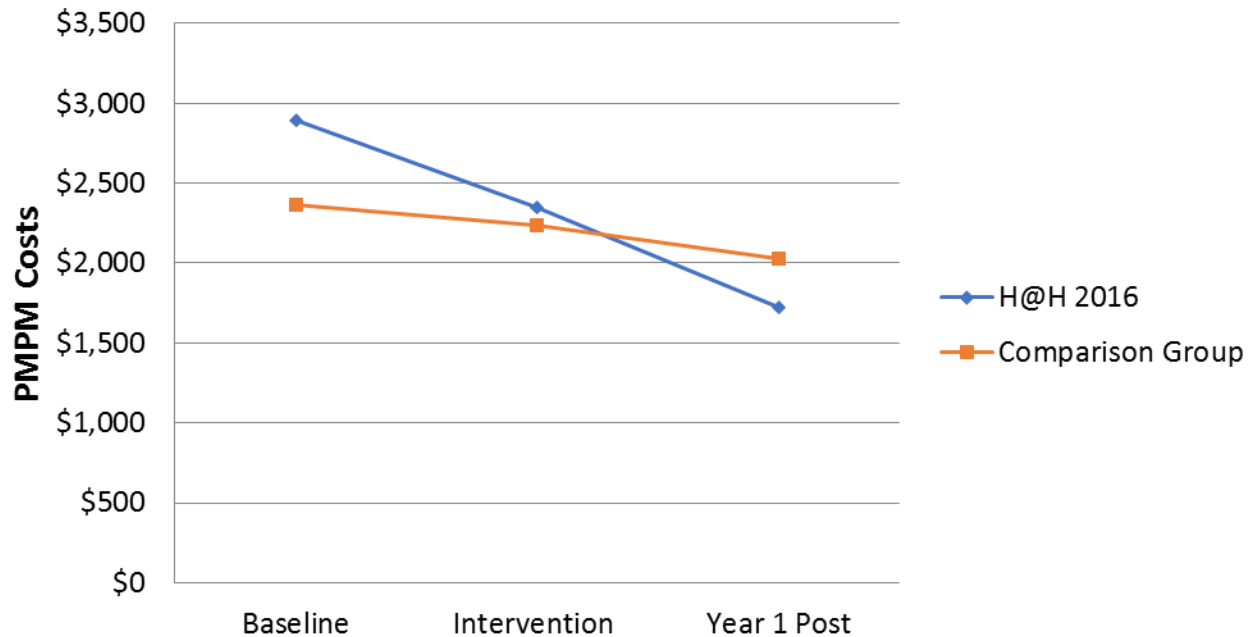
Evaluation Findings Cohort 2: Summary Utilization

Cohort 2 Three-Year Utilization Trends



Evaluation Findings Cohort 2: Total Medical Expense

**H@H Cohort 2 vs. Comparison Group: Three-Year Total
Medical Expense PMPM Costs**



Summary of Findings

- Evaluation found both immediate and long-term program effects on key measures of utilization, including inpatient and emergency department utilization.
- Participants of the home-based primary care program report overwhelming satisfaction.

Conclusion

- Value in full-practice NPs
- Population health approach is essential to enable program expansion without increasing expenses.
- Improved outcomes in vulnerable populations

References

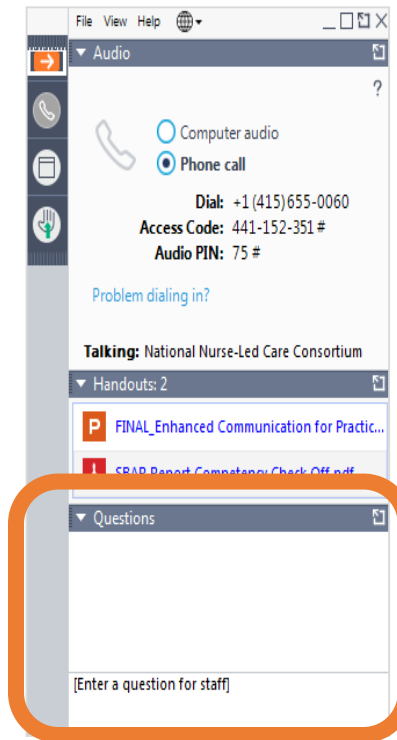
¹Melnick, G.A., Green, L., & Rich, J., (2016). House Calls: California Program for Homebound Patients Reduces Monthly Spending, Delivers Meaningful Care. *Health Affairs*, 35(1), 28-35.
Doi:10.1377/hlthaff.2015.0253,

²De Jonge, K.E., Jamshed, N., Gilden, D., Kubisiak, J., Bruce, S.R., & Taler, G., (2014). Effects of Home-Based Primary Care on Medicare Costs in High-Risk Elders. *Journal of the American Geriatrics Society*, 62, 1825-1831.

³Oliver, G.M., Pennington, L., Reville, S., & Rantz, M., (2014) Impact of Nurse Practitioners on Health Outcomes of Medicare and Medicaid Patients. *Nursing Outlook*, 62(6), 1-8.
<http://dx.doi.org/10.1016/j.outlook.2014.07.004>.

Any Questions??

Please **submit questions** via the question pane in your GoToWebinar control panel or raise your hand to ask a question.



Other QPP or NP SAN Questions?

For more information on the **QPP** or the **Nurse Practitioner Support and Alignment Network (NP SAN)**:

- Email **Joseph Reyes** at jreyes@aanp.org
- Email **Cheryl Fattibene** at cfattibene@nccc.us
- Visit us **online** at <https://www.aanp.org/practice/np-san>
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Coming Up

Bill analysis: How to read and analyze NP
legislation



July 17, 2019

1pmEST

Tay Kopanos, VP of
State Government
Affairs at AANP



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